

## **SEMINAR ON HOW TO DO BUSINESS IN RICHMOND**

### **THIS SEMINAR SESSION WILL FOCUS ON RESEARCH STRATEGIES, BUSINESS INCENTIVES, AND LENDING OPTIONS FOR THE SMALL, EMERGING, AND MINORITY BUSINESSES**

The City of Richmond/Economic Development Office/Office of Minority Business Enterprise hosts a special business development orientation seminar focused on several business assistance initiatives, programs, and services such as the city economic development financial and business incentives designed to help qualified (small and emerging businesses from across various industry sectors that are physically located in the city of Richmond' Enterprise Zones) develop their existing enterprises and compete for city contracts, various lending options, and business development incentives. The class is designed to meet the needs of the CURRENT AND PROSPECTIVE clients of the City's OMBE office. Seasoned lending staff from the Richmond Economic Development Corporation and Capital Source will discuss their diverse portfolio of lending and financing options, products, and services

Program Presenters: Priscilla Pride, City of Richmond Project Management Analyst, Denise Lawus, City of Richmond Program Manager, My Lan Tran, OMBE Program Manager, Tanner Collins, Deputy Director of Lending, Richmond Economic Development Corporation (REDC), and Kevin Brown, Financing Manager, the Capital Source (formally the Virginia Community Development Loan Fund (VCDLF).

Cost: None.

Date: Thursday, September 15, 2005 - Time: 4:00-6:00 pm.

Location: Virginia Union University, Sydney Lewis School of Business, 1500 North Lombardy street, Richmond, VA.

Contact: Ms. My Lan Tran at Tel 646-6046. Email at [tranml@ci.richmond.va.us](mailto:tranml@ci.richmond.va.us)

Our staff speaks three different foreign languages: French, Spanish, Vietnamese to meet the linguistic needs of our customers.

FREE PARKING INSIDE THE CAMPUS - DO NOT PARK AT SPACE INDICATING "RESERVED". FREE PARKING IS ALSO AVAILABLE IN FRONT OF CAMPUS ON LABURNUM AVE.

## **SEMINAR REGISTRATION FORM**

**Register by fax or email to: Ms. My Lan Tran OMBE Program Manager \* Tel: 804-646-6046 \* Fax: 804-646-0136 \* Email: [tranml@ci.richmond.va.us](mailto:tranml@ci.richmond.va.us)**

REGISTER TODAY to be registered as an OMBE client and- or to register for this seminar

**NAME:** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**TELEPHONE:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_